Post Harvest Marketing Plan

Objective: Seek strategies that balance risk and reward in the current market environment. Hold no unpriced grain beyond July 1.

Sell __________ bushels at harvest (not enough storage)

Sell __________ more bushels at harvest

Hold _______ bushels of unpriced grain in storage for later sale

Exit plan:
Sell __________ bushels when the cash price reaches $___________ or by ___________ (date)
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Bushels not priced by __________ will be sold by ______________________
Sell if the price falls below $___________________

Sell the carry on __________ bushels with a _______________ (forward contract/ HTA/ sell futures)

Exit plan:
Lock the basis on __________ bushels ________ cents under the _______________ contract
… or by _____________ at the current basis