Darla Discipline

PRE-HARVEST

Spring Wheat

Darla makes pre-harvest sales based on reaching her price objectives or decision dates, whichever comes first. All sales are made with the Minneapolis September futures contract.

<table>
<thead>
<tr>
<th>Year</th>
<th>1st Sale</th>
<th>2nd Sale</th>
<th>3rd Sale</th>
<th>4th Sale</th>
<th>5th Sale</th>
<th>6th Sale</th>
</tr>
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<tr>
<td>1990</td>
<td>$3.5950</td>
<td>2-Nov-89</td>
<td>2,500</td>
<td>2,500</td>
<td>2,500</td>
<td>2,500</td>
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<tr>
<td>1991</td>
<td>#N/A</td>
<td>$3.7250</td>
<td>15-Jan-92</td>
<td>2,500</td>
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<td>2,500</td>
<td>$3.5400</td>
<td>4-May-15</td>
<td>2,500</td>
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</table>

Darwin makes pre-harvest sales based on reaching her price objectives or decision dates, whichever comes first. All sales are made with the Minneapolis September futures contract.
1989-2006 marketing plan
$3.50 futures minimum, September 1 start
Price 2,500 bushels at $3.50 Sept. futures
Price 2,500 bushels at $3.65 Sept. futures, or by March 30
Price 2,500 bushels at $3.80 Sept. futures, or by April 15
Price 2,500 bushels at $3.95 Sept. futures, or by April 30
Price 2,500 bushels at $4.10 Sept. futures, or by May 15
Price 2,500 bushels at $4.25 Sept. futures, or by May 30
Remaining 5,000 bushels priced at harvest price

2008 $4.30 futures minimum, September 1 start
Price 2,500 bushels at $4.30 Sept. futures
Price 2,500 bushels at $4.55 Sept. futures, or by March 30
Price 2,500 bushels at $4.80 Sept. futures, or by April 15
Price 2,500 bushels at $5.05 Sept. futures, or by April 30
Price 2,500 bushels at $5.30 Sept. futures, or by May 15
Price 2,500 bushels at $5.60 Sept. futures, or by May 30
Remaining 5,000 bushels priced at harvest price

2009 $5.00 futures minimum, September 1 start
Price 2,500 bushels at $5.00 Sept. futures
Price 2,500 bushels at $5.10 Sept. futures, or by March 30
Price 2,500 bushels at $5.30 Sept. futures, or by April 15
Price 2,500 bushels at $5.60 Sept. futures, or by April 30
Price 2,500 bushels at $6.00 Sept. futures, or by May 15
Price 2,500 bushels at $6.50 Sept. futures, or by May 30
Remaining 5,000 bushels priced at harvest price

2010 $5.60 futures minimum, September 1 start
Price 2,500 bushels at $5.60 Sept. futures
Price 2,500 bushels at $5.80 Sept. futures, or by March 30
Price 2,500 bushels at $6.00 Sept. futures, or by April 15
Price 2,500 bushels at $6.20 Sept. futures, or by April 30
Price 2,500 bushels at $6.40 Sept. futures, or by May 15
Price 2,500 bushels at $6.60 Sept. futures, or by May 30
Remaining 5,000 bushels priced at harvest price

2011 $5.50 futures minimum, September 1 start
Price 2,500 bushels at $5.50 Sept. futures
Price 2,500 bushels at $5.70 Sept. futures, or by March 30
Price 2,500 bushels at $5.90 Sept. futures, or by April 15
Price 2,500 bushels at $6.10 Sept. futures, or by April 30
Price 2,500 bushels at $6.30 Sept. futures, or by May 15
Price 2,500 bushels at $6.50 Sept. futures, or by May 30
Remaining 5,000 bushels priced at harvest price

2012 $6.80 futures minimum, September 1 start
Price 2,500 bushels at $6.80 Sept. futures
Price 2,500 bushels at $7.00 Sept. futures, or by March 30
Price 2,500 bushels at $7.20 Sept. futures, or by April 15
Price 2,500 bushels at $7.40 Sept. futures, or by April 30
Price 2,500 bushels at $7.60 Sept. futures, or by May 15
Price 2,500 bushels at $7.80 Sept. futures, or by May 30
Remaining 5,000 bushels priced at harvest price

2013 $7.60 futures minimum, September 1 start
Price 2,500 bushels at $7.60 Sept. futures
Price 2,500 bushels at $8.00 Sept. futures, or by March 30
Price 2,500 bushels at $8.10 Sept. futures, or by April 15
Price 2,500 bushels at $8.30 Sept. futures, or by April 30
Price 2,500 bushels at $8.50 Sept. futures, or by May 15
Price 2,500 bushels at $8.70 Sept. futures, or by May 30
Remaining 5,000 bushels priced at harvest price

2014 $7.50 futures minimum, September 1 start
Price 2,500 bushels at $7.50 Sept. futures
Price 2,500 bushels at $7.80 Sept. futures, or by March 30
Price 2,500 bushels at $8.00 Sept. futures, or by April 15
Price 2,500 bushels at $8.20 Sept. futures, or by April 30
Price 2,500 bushels at $9.50 Sept. futures, or by May 15
Price 2,500 bushels at $10.00 Sept. futures, or by May 30
Remaining 5,000 bushels priced at harvest price

2015 $7.00 futures minimum, September 1 start
Price 2,500 bushels at $7.00 Sept. futures
Price 2,500 bushels at $7.50 Sept. futures, or by March 30
Price 2,500 bushels at $8.00 Sept. futures, or by April 15
Price 2,500 bushels at $8.50 Sept. futures, or by April 30
Price 2,500 bushels at $9.00 Sept. futures, or by May 15
Price 2,500 bushels at $9.50 Sept. futures, or by May 30
Remaining 5,000 bushels priced at harvest price

2016 $6.50 futures minimum, September 1 start
Price 2,500 bushels at $6.50 Sept. futures
Price 2,500 bushels at $7.00 Sept. futures, or by March 30
Price 2,500 bushels at $7.50 Sept. futures, or by April 15
Price 2,500 bushels at $8.00 Sept. futures, or by April 30
Price 2,500 bushels at $8.50 Sept. futures, or by May 15
Price 2,500 bushels at $9.00 Sept. futures, or by May 30
Remaining 5,000 bushels priced at harvest price
Darla Discipline
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PRE-HARVEST
Spring Wheat

** Darla is willing to price grain up to her insurance level (75%). Her final price will be a weighted average of up to 75% from pre-harvest sales and the balance from harvest sales, at the harvest price.