

## Post Harvest Marketing Plan

Objective: Seek strategies that balance risk and reward in the current market environment. Hold no un-priced grain beyond July 1.

**Sell \_\_\_\_\_ bushels at harvest** (not enough storage)

**Sell \_\_\_\_\_ more bushels at harvest**

**Hold \_\_\_\_\_ bushels of unpriced grain in storage for later sale**

Exit plan:

Sell \_\_\_\_\_ bushels when the cash price reaches \$\_\_\_\_\_ or by \_\_\_\_\_ (date)

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Bushels not priced by \_\_\_\_\_ will be sold by \_\_\_\_\_

Sell if the price falls below \$\_\_\_\_\_

**Sell the carry on \_\_\_\_\_ bushels with a \_\_\_\_\_**  
(forward contract/ HTA / sell futures)

Exit plan:

Lock the basis on \_\_\_\_\_ bushels \_\_\_\_\_ cents under the \_\_\_\_\_ contract

... or by \_\_\_\_\_ at the current basis