



Peter Paperfarmer
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Soybeans



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Grain Marketing Specialist

Peter copies Terry Timer's approach to pre-harvest sales, BUT...
He re-owns each sale with the purchase of an at-the-money November soybean call option
Some options premiums are estimates.
Peter exits his option position on September 15.
Summary of Peter's results are on page 2.

*** BOLD ITALIC figures indicate an estimates value.**

Year	Chicago November Soybean Futures					Option Profit (Loss)	Chicago November Soybean Futures					Option Profit (Loss)	Chicago November Soybean Futures					
	Mar 4-10 Tuesday	Call A-T-M	premium	15-Sep premium	Broker Fee		Apr 4-10 Tuesday	Call A-T-M	premium	15-Sep premium	Broker Fee		May 4-10 Tuesday	Call A-T-M	premium	15-Sep premium	Broker Fee	
1989	\$7.4250	\$7.5000	40.000	0.250	1.000	(40.750)	\$7.0550	\$7.2500	36.000	0.250	1.000	(36.750)	\$7.2050	\$7.2500	45.000	0.250	1.000	(45.750)
1990	\$6.1200	\$6.2500	27.000	18.750	2.000	(10.250)	\$6.1500	\$6.2500	27.000	18.750	2.000	(10.250)	\$6.6150	\$6.7500	30.000	3.750	2.000	(28.250)
1991	\$6.3525	\$6.5000	31.250	8.125	2.000	(25.125)	\$6.1400	\$6.2500	30.000	13.750	2.000	(18.250)	\$5.9725	\$6.0000	28.500	23.250	2.000	(7.250)
1992	\$6.2275	\$6.2500	39.500	1.250	2.000	(40.250)	\$5.9025	\$6.0000	31.000	2.625	2.000	(30.375)	\$6.0725	\$6.2500	29.000	1.250	2.000	(29.750)
1993	\$5.9175	\$6.0000	31.000	34.500	2.000	1.500	\$6.0525	\$6.2500	29.750	18.500	2.000	(13.250)	\$5.9275	\$6.0000	28.250	34.500	2.000	4.250
1994	\$6.3925	\$6.5000	28.625	0.375	1.000	(29.250)	\$6.2100	\$6.2500	29.000	0.625	1.000	(29.375)	\$6.1425	\$6.2500	26.000	0.625	1.000	(26.375)
1995	\$6.0300	\$6.2500	28.500	18.250	2.000	(12.250)	\$6.0625	\$6.2500	34.000	18.250	2.000	(17.750)	\$5.8800	\$6.0000	28.000	33.750	2.000	3.750
1996	\$7.2050	\$7.2500	39.000	69.000	2.000	28.000	\$7.7375	\$7.7500	49.000	29.250	2.000	(21.750)	\$7.8225	\$8.0000	50.250	17.000	2.000	(35.250)
1997	\$7.1475	\$7.2500	42.000	0.875	1.000	(42.125)	\$6.9825	\$7.0000	46.000	1.875	2.000	(46.125)	\$7.0125	\$7.2500	35.500	0.875	1.000	(35.625)
1998	\$6.5600	\$6.7500	39.000	0.125	1.000	(39.875)	\$6.1225	\$6.2500	32.000	0.500	1.000	(32.500)	\$6.2600	\$6.5000	29.000	0.250	1.000	(29.750)
1999	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
2000	\$5.5850	\$5.7500	46.000	0.500	1.000	(46.500)	\$5.6350	\$5.7500	44.000	0.500	1.000	(44.500)	\$5.6700	\$5.7500	41.750	0.500	1.000	(42.250)
2001	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
2002	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A
2003	\$5.5300	\$5.6000	32.000	59.875	2.000	25.875	\$5.5750	\$5.6000	34.000	59.875	2.000	23.875	\$5.7175	\$5.8000	34.500	42.125	2.000	5.625
2004	\$7.4375	\$7.6000	61.250	0.125	1.000	(62.125)	\$7.7900	\$7.8000	69.500	0.125	1.000	(70.375)	\$7.7600	\$7.8000	73.000	0.125	1.000	(73.875)
2005	\$6.1250	\$6.2000	47.500	3.375	2.000	(46.125)	\$6.0625	\$6.2000	42.000	3.375	2.000	(40.625)	\$6.2900	\$6.4000	41.000	1.500	2.000	(41.500)
2006	\$6.1400	\$6.2000	49.500	11.000	2.000	(40.500)	\$5.9000	\$6.0000	36.500	21.000	2.000	(17.500)	\$6.2375	\$6.4000	32.500	5.000	2.000	(29.500)
2007	\$7.8650	\$8.0000	51.000	105.000	2.000	52.000	\$7.8750	\$8.0000	45.000	105.000	2.000	58.000	\$7.6875	\$7.8000	44.125	105.000	2.000	58.875
2008	\$13.9875	\$14.0000	175.000	0.125	1.000	(175.875)	\$12.0350	\$12.2000	137.500	0.125	1.000	(138.375)	\$12.1750	\$12.2000	140.000	0.125	1.000	(140.875)



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Year by year of results for Peter are on page 1.

Year	# Sales	Futures Average	Average Option Profit (Loss)	Futures Average adjusted for option P&L	percent pre-harvest priced	Pipestone Nearby Bean Basis Friday Oct 12-18	Pre-harvest average price	Pipestone Price Friday Oct 12-18	Peter's weighted** average price
1989	3	\$7.23	(\$0.41)	\$6.82	75%	(\$0.38)	\$6.44	\$5.06	\$6.09
1990	3	\$6.30	(\$0.16)	\$6.13	75%	(\$0.42)	\$5.72	\$5.79	\$5.74
1991	3	\$6.16	(\$0.17)	\$5.99	75%	(\$0.33)	\$5.66	\$5.20	\$5.55
1992	3	\$6.07	(\$0.33)	\$5.73	75%	(\$0.36)	\$5.37	\$5.00	\$5.28
1993	3	\$5.97	(\$0.03)	\$5.94	75%	(\$0.40)	\$5.55	\$5.75	\$5.60
1994	3	\$6.25	(\$0.28)	\$5.97	75%	(\$0.54)	\$5.43	\$4.85	\$5.29
1995	3	\$5.99	(\$0.09)	\$5.90	75%	(\$0.61)	\$5.29	\$5.92	\$5.45
1996	3	\$7.59	(\$0.10)	\$7.49	75%	(\$0.52)	\$6.97	\$6.30	\$6.80
1997	3	\$7.05	(\$0.41)	\$6.63	75%	(\$0.54)	\$6.09	\$6.38	\$6.17
1998	3	\$6.31	(\$0.34)	\$5.97	75%	(\$0.65)	\$5.33	\$4.93	\$5.23
1999	0	#N/A	#N/A	#N/A	0%	(\$0.75)	#N/A	\$4.17	\$4.17
2000	3	\$5.63	(\$0.44)	\$5.19	75%	(\$0.61)	\$4.58	\$4.05	\$4.44
2001	0	#N/A	#N/A	#N/A	0%	(\$0.55)	#N/A	\$3.80	\$3.80
2002	0	#N/A	#N/A	#N/A	0%	(\$0.43)	#N/A	\$5.03	\$5.03
2003	3	\$5.61	\$0.18	\$5.79	75%	(\$0.48)	\$5.31	\$6.81	\$5.68
2004	3	\$7.66	(\$0.69)	\$6.97	75%	(\$0.42)	\$6.55	\$4.72	\$6.10
2005	3	\$6.16	(\$0.43)	\$5.73	75%	(\$0.73)	\$5.01	\$5.17	\$5.05
2006	3	\$6.09	(\$0.29)	\$5.80	75%	(\$0.68)	\$5.13	\$5.24	\$5.15
2007	3	\$7.81	\$0.56	\$8.37	75%	(\$1.15)	\$7.22	\$8.62	\$7.57
2008	3	\$12.73	(\$1.52)	\$11.22	75%	(\$0.70)	\$10.52	\$8.24	\$9.95
1990-2008			(\$0.28)			(\$0.57)		\$5.58	\$5.69

** Peter is willing to price grain up to his insurance level (75%). His final price will be a weighted average of up to 75% from pre-harvest sales and the balance from harvest sales, at the harvest price.