



Earl Eitheror

Corn



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Earl mimics Sally or May, depending on the size of market carrying charges at harvest.

Earl sells the carry (like Sally) when...

1990-2006: the December-July carrying charge is greater than 15 cents at harvest.

2007 forward: the December-July carrying charge is greater than 120% of interest costs at harvest.

Earl holds grain to sell in the spring (like May) when....

1990-2006: the December-July carrying charge is less than 15 cents at harvest.

2007 forward: the December-July carrying charge is less than 120% of interest costs at harvest.

Prices are calculated net of on-farm storage costs (interest plus an in/out handling and shrink charge).

Harvest

Cash and futures prices (Friday between October 12-18)

crop year	Chicago corn futures December	Chicago corn futures July	Chicago corn futures Dec/July Carry	monthly carry, % of interest cost	Earl will...	Sally's weighted average** price	May's weighted average** price	Earl's weighted average** price
1989/90	\$2.3400	\$2.4600	\$0.1200		<i>store unpriced grain until spring</i>	#N/A	\$2.30	\$2.30
1990	\$2.3025	\$2.4925	\$0.1900		<i>store grain and sell the carry</i>	\$2.07	#N/A	\$2.07
1991	\$2.5125	\$2.7100	\$0.1975		<i>store grain and sell the carry</i>	\$2.24	#N/A	\$2.24
1992	\$2.0775	\$2.2750	\$0.1975		<i>store grain and sell the carry</i>	\$1.87	#N/A	\$1.87
1993	\$2.4875	\$2.6325	\$0.1450		<i>store unpriced grain until spring</i>	#N/A	\$2.27	\$2.27
1994	\$2.1750	\$2.4075	\$0.2325		<i>store grain and sell the carry</i>	\$1.92	#N/A	\$1.92
1995	\$3.2525	\$3.3125	\$0.0600		<i>store unpriced grain until spring</i>	#N/A	\$4.06	\$4.06
1996	\$2.8025	\$2.9425	\$0.1400		<i>store unpriced grain until spring</i>	#N/A	\$2.27	\$2.27
1997	\$2.8200	\$3.0125	\$0.1925		<i>store grain and sell the carry</i>	\$2.46	#N/A	\$2.46
1998	\$2.2550	\$2.4775	\$0.2225		<i>store grain and sell the carry</i>	\$1.88	#N/A	\$1.88
1999	\$1.9925	\$2.2250	\$0.2325		<i>store grain and sell the carry</i>	\$1.55	#N/A	\$1.55
2000	\$2.0800	\$2.3325	\$0.2525		<i>store grain and sell the carry</i>	\$1.72	#N/A	\$1.72
2001	\$2.0800	\$2.3400	\$0.2600		<i>store grain and sell the carry</i>	\$1.82	#N/A	\$1.82
2002	\$2.5425	\$2.6225	\$0.0800		<i>store unpriced grain until spring</i>	#N/A	\$2.10	\$2.10
2003	\$2.1425	\$2.2825	\$0.1400		<i>store unpriced grain until spring</i>	#N/A	\$2.54	\$2.54
2004	\$2.0675	\$2.3075	\$0.2400		<i>store grain and sell the carry</i>	\$1.83	#N/A	\$1.83
2005	\$2.0350	\$2.3050	\$0.2700		<i>store grain and sell the carry</i>	\$1.55	#N/A	\$1.55
2006	\$3.1450	\$3.3300	\$0.1850		<i>store grain and sell the carry</i>	\$2.80	#N/A	\$2.80
2007/08	\$3.5100	\$3.8775	\$0.3675	223%	<i>store grain and sell the carry</i>	\$3.19	#N/A	\$3.19
2008	\$4.0300	\$4.4300	\$0.4000	348%	<i>store grain and sell the carry</i>			
1990-2007	\$2.46	\$2.66	\$0.20				\$2.23	

** Due to on-farm storage limitations, Earl must sell 20% of his crop at harvest, and at the harvest price. His final price will be a weighted average of 20% harvest sale and 80% from grain sales or selling the carry (net of storage costs).